



Australian Government

**STUDY
AUSTRALIA**



CAREER MATCHER PROFILE



STUDY AUSTRALIA

Congratulations on completing the Study Australia Career Matcher tool!

The secret to having a rewarding career lies in matching your personality to careers best suited to you.

In our research we've found:

- people are most successful when they are in jobs using their natural strengths
- personality is important when choosing a course or degree.

If you're a good match to your studies you are likely to:

- ✔ Earn higher grades
- ✔ Stick with your choice of major through to graduation
- ✔ Graduate on time
- ✔ Be more satisfied and successful in your career

In your personalised profile you'll find:

1. [Your personality](#)
2. [Your strengths](#)
3. [Your employability skills](#)
4. [Suggested career sectors](#)
5. [Information on future jobs](#)
6. [Career Matcher resources](#)

Use this profile information to guide you when you're selecting a field of study or writing a resume.

Now it's time to discover your brilliant future self. Start your journey today.

Go to www.studyaustralia.gov.au to search and compare over 50,000 Australian courses for the best study option that suits your personality type.

YOUR PERSONALITY



Your personality style is:

PROMOTER SUPPORTER

Promoter Supporters are all about people and relationships. Like you they are more emotional and they tend to go with their gut feeling. You are enthusiastic and have a great imagination. You are calm and trusting, which are great talents.

You like when people say that you did a great job and you enjoy being popular. You dislike angry or rude people, especially when they are being unfair and taking advantage of people or animals. You are full of energy and being around people re-charges your batteries. If something is exciting and involves people and fun times you have to be part of it!

People like being with you because you can be fun, you listen and you make them feel comfortable. You have a lot of friends because you make friends easily and enjoy being with them. You are easy to talk to, and you're always ready to help others even if you don't really have the time. You like when people work together and get along with each other. You enjoy being part of a team. You don't mind being the centre of attention.

You are interested in fashion, and you are definitely up with the latest trends. As a child, you were ready to sing, dance or tell a story. Your report card probably said 'helpful but often talks too much' or 'can be easily distracted'.

WORDS THAT DESCRIBE YOU

Chatty • Enthusiastic • Friendly • Fun • Imaginative • Polite • Confident Helper • Friendly • Patient • Careful • Persuasive • Dependable Easy-Going

WHY YOU'RE A PROMOTER SUPPORTER

MyCareerMatch uses four style identifiers, (D) DRIVER, (P) PROMOTER, (S) SUPPORTER and (A) ANALYSER.

When blended together in varying percentages, these four personality styles make us who we are. There's no right or wrong style and one style is not better than another. What's important is what you do with your talents, your skills, your education and how you get along with others.



Driver

Drivers are Adventurers
Strong willed and practical. They like action and results. Drivers want to lead, be the boss and win every challenge.



Promoter

Promoters are Socialisers
Outgoing, fun and charming. They are great communicators who inspire others with their imagination.



Supporter

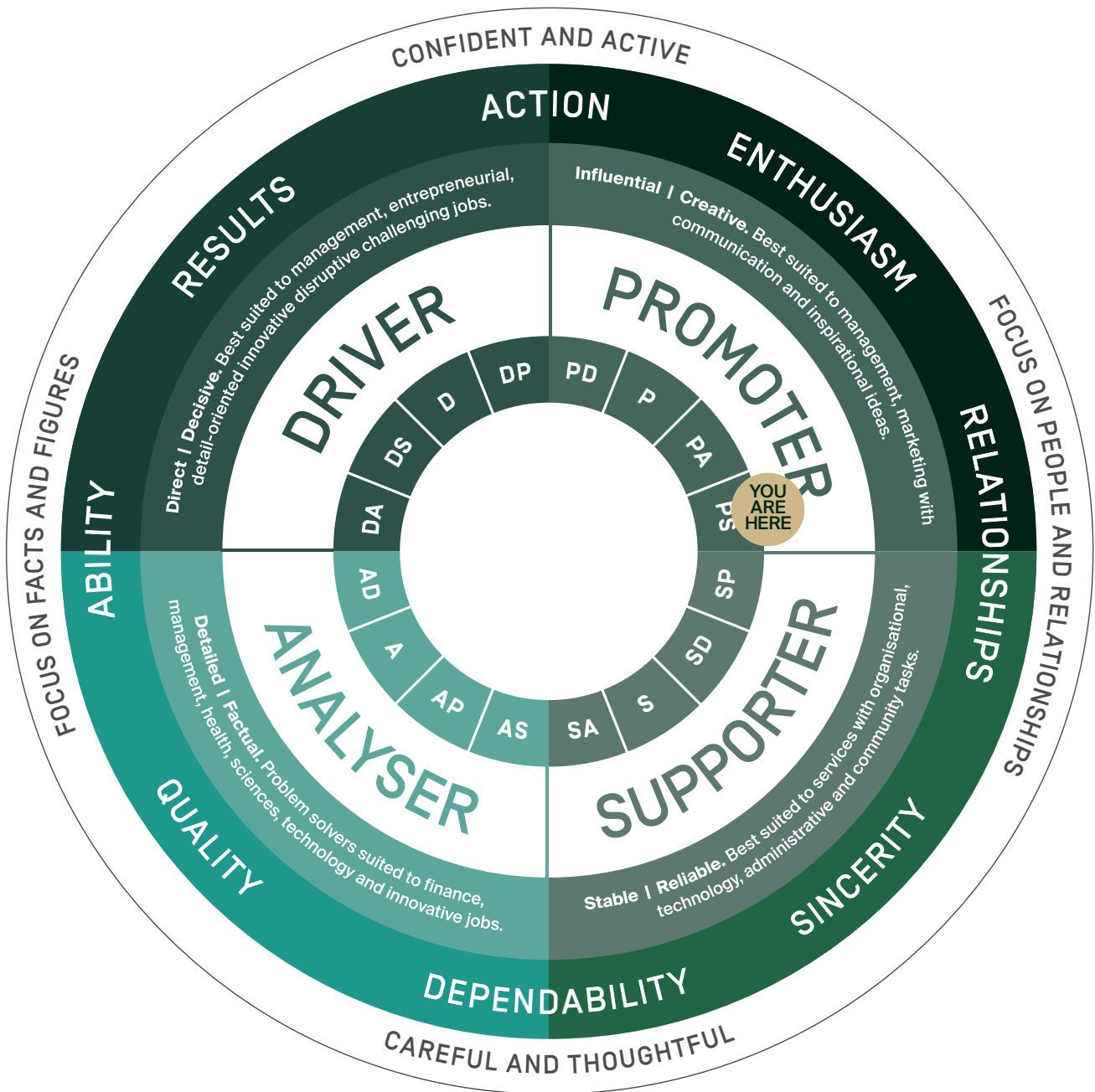
Supporters are Helpers
Kind, dependable and practical. They are easy to get along with and enjoy helping people.



Analysers

Analysers are Thinkers
Great with facts and numbers. They are well-organised, strive for accuracy and like to pay attention to details.

Your personality map



How to interpret your personality map

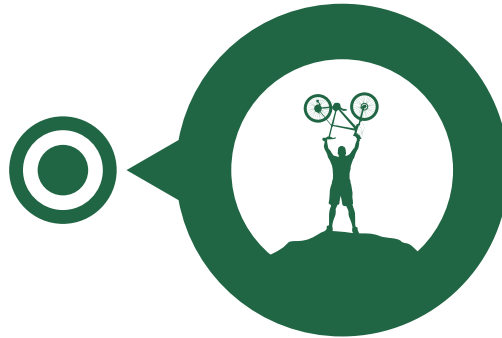
The Map is divided into the four MyCareerMatch styles, DRIVER | PROMOTER | SUPPORTER | ANALYSER and combinations of each style (DA, DP, DS etc.). Your style is shown as 'YOU ARE HERE". The outer circle represents what you focus on and how you approach life. Drivers and Analysers focus on facts and figures, Promoters and Supporters focus on people and relationships. The middle circle represents what's important to you - for Drivers it's results for Promoters it's enthusiasm for Supporters it's sincerity and for Analysers, quality. The inner circle represents key strengths and examples of careers to match your personality.

YOUR STRENGTHS



Being creative

You make a difference by being creative, inventive, original and enthusiastic. You help others see new ways of dealing with things and your entrepreneurial spirit is always thinking of innovative ideas.



Inspiring others

Your natural fun-loving enjoyment of life inspires people to believe they can accomplish their dreams. As a persuasive leader, you encourage people to do their best and overcome difficulties they may have. You give them confidence and stand by them.



Having purpose

You want to work for organisations that have purpose and values that you believe in. You make a difference by using these beliefs to benefit others.



Helping people

Your view of the “big picture” helps people understand where they fit into things. You make a difference by being able to provide insight and understanding into why others are important and how they can contribute to make things better. You want to help people gain meaning, not just answers.

YOUR EMPLOYABILITY SKILLS

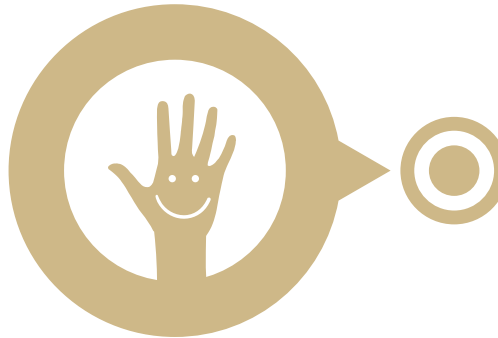
Being positive

By offering encouragement you make a difference by helping others believe in themselves. Your positive reinforcement and upbeat outlook offers support to those in need.



Doing good

You have a strong sense of “doing good” and will stand up or and support good causes. Your emotional involvement and language skills make you an ideal spokesperson for charitable and environmental organisations.



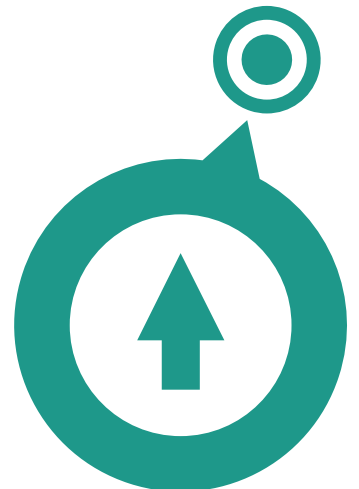
Being friendly

You make a difference by making sure that everyone is involved and no one is left out. You contribute positively to the team. Your friendly nature makes you a fun person to have around and one who can solve conflict and ensure harmony.



Keeping things simple

You make a difference by making the difficult seem easy. Your skill is to keep things simple by identifying the steps needed to implement a plan. It's a great talent to have.





7 CAREER SECTORS YOU WOULD LOVE

Now that you know how awesome your natural strengths and talents are, it's time to match your personality style to careers you would love.

Education is the key to success and our world-class institutions, courses and degrees will help you on your way to a successful career. Use the course search tool at www.studyaustralia.gov.au to search Australia's education programs for your career pathway.

You have patience and excellent communication skills to be inspirational. You use your creativity and are trusting and caring but also honest and upfront in your approach. Your listening skills, positive attitude and passion for helping others will make you ideal for the following careers. People trust your opinion and honest nature. You always give people the benefit of the doubt and are easy to talk to. You have a social conscience and enjoy working for worthy causes.



Administration

Behind every great business is a team of great office administrators and managers – no business can function without them. Together they work hand-in-hand to make strategies become a reality. It takes a special kind of person to be fantastic in this field and that person could be you.

Top jobs for you in administration

- Accounts Officer
- Office Manager
- Administration Officer
- Payroll Assistant
- Contact Centre Worker
- Personal Assistant
- Health & Safety Officer
- Receptionist
- HR Administrator
- Recruitment Consultant
- HR Manager
- Resource Manager
- Industrial Relations
- Training Manager
- Labor Relations Manager
- Web Site Manager

Your ideal job environment

Promoter Supporters are best when they:

- Work with people and data
- Meet and encourage others
- Use their creativity
- Are part of a team
- Can do good and change people's lives

Your work related strengths

- Being thoughtful and caring
- Being able to communicate and present
- Being well organised and fun to work with
- Make friends easily
- Caring for those less fortunate
- Being supportive and cheering people up
- Being trusted

Qualities you share with this group

Attention to Detail • Strategic Vision • Team Player
Problem Solver • Tech-Savvy • Organisational Skills
Great Communicator • Time Management Skills



Customer Service

Today's customer service professionals are not only in demand, they're demanding respect. They are creative problem solvers and customer wish-granters that keep a business alive. One of the perks of being a customer service vice president one day is that you can bring your dog to work.

Top jobs for you in customer service

- Accounting
- Airline Travel
- Banking
- Education
- Healthcare
- Help Desk Technician
- Insurance
- IT & Software Support
- Online Retail
- Real Estate
- Technology
- Telecommunications
- Tourism
- Transport & Logistics

Qualities you share with this group

Team Player • **Multitasker** • Goal Oriented Focus
Patience • Excellent Communicator • **Self-Control**
Calm Under Pressure • **Optimistic** • Persuasive



Community Services

Community Service professionals play important roles in the overall well-being of communities across the globe. If you're passionate about helping others and would like to make a difference in the health of hundreds, thousands or even millions of people, then public health may be just the career remedy you need.

Top jobs for you in community services

- Aged & Disabled Carer
- Child Welfare Officer
- Community Health Worker
- Consumer Safety Officer
- Drug Prevention Officer
- Emergency Medical Paramedic
- Environmental Health Technician
- Medical & Health Manager
- Mental Health Counselor
- Social Worker
- Substance Abuse Officer
- Tropical Disease Expert
- Welfare Support Manager
- Youth Adviser

Qualities you share with this group

Compassion • **Good Listener** • Strong Work Ethic
Great Communicator • Initiative • **Knowledge Seeker**
Problem Solver • **Adaptability** • Passion



Personal Services

Personal Service careers are those jobs that serve people on a personal level. Because they all involve working closely with people, those with outgoing personalities and an interest in helping others are drawn to these vocations. As a global industry, you'll be able to travel and work abroad too.

Top jobs for you in personal services

- Beauty Therapist
- Commercial Cleaner
- Events Coordinator
- Fashion Designer
- Fitness Instructor
- Florist
- Gardener
- Graphic Designer
- Hairdresser
- Hire Car Driver
- Interior Designer
- Landscape Architect
- Manicurist
- Physiotherapist
- Sports Massage Therapist
- Wedding Planner

Qualities you share with this group

Creativity • Confidence • Enthusiastic • Curiosity
Analytical • Self-Motivated • Great Communicator
Energetic • Friendly • Good Listener



Environment

Whether you want to save the snow leopard, champion renewable energy, or conserve earth's natural resources, green jobs are red hot right now and these environmental careers are sure to put some green in your wallet, too. You'll excel at being part of the solution not the pollution.

Top jobs for you in environment

- Air Quality Technologist
- Battery Storage Engineer
- Climatologist
- Ecologist
- Environmental Engineer
- Marine Biologist
- Meteorologist
- Mineral Resource Engineer
- Oceanographer
- Seismologist
- Solar Energy Engineer
- Water Resources Engineer
- Wind Farm Engineer
- Zoologist

Qualities you share with this group

Creativity • Curiosity • Persistence • Analytical
Detailed Orientated • Knowledge Seeker
Critical Thinker • Open-Minded • Team Player



Retail

Retail isn't just about the products - it's about the people who make it all possible. If you're seeking to make an impact from the start of your career, spark impressive change, learn new or innovative technology and, most importantly, gain success in a field that rewards ambitious hard workers, retail is for you.

Top jobs for you in retail

- Advertising Manager
- Merchandise Manager
- Baker / Pastry Chef
- Online Sales Assistant
- Barista
- Pharmacy Assistant
- Brand Manager
- Product Buyer
- Centre Manager
- Restaurant Waiter
- Cosmetic Sales Person
- Retail Manager
- eCommerce Site Designer
- Retail Sales Person
- Marketing Manager
- Store Person

Qualities you share with this group

Passion • **Dependability** • Positive Attitude
Honesty • Team Player • **Great Communicator**
Adaptability • **Multi-Tasker** • Initiative



Sales & Marketing

In a world of fast-paced media from TV to Twitter, the demand for outstanding sales and marketing professionals has never been stronger. If you're looking for a career in which it's your job to take a product or service and make it the next item people can't live without, this is the career path for you.

Top jobs for you in sales & marketing

- Advertising Manager
- Event Planner
- Brand Manager
- Marketing Executive
- Business Development Manager
- Product Manager
- Communications Manager
- Public Relations Manager
- Database Marketing Manager
- Sales Manager
- Digital Marketing Director
- SEO Manager
- eCommerce Manager
- Social Media Manager

Qualities you share with this group

Creativity • **Curiosity** • Great Seller • **Team Player**
Innovator • **Courageous** • Adaptable • **Accountable**
Enthusiastic • **Great Listener**

FUTURE JOBS

Preparing you for jobs that don't exist yet



We don't know for sure what jobs will be in demand or decline over the next 20 years but by looking at global trends, we see where there's likely to be employment and career opportunities in the future.

A way to identify future careers is to think about a future world issue and invent a job that will solve it. For example, if cars are to be autonomous we will need Smart Car Interior Designers to design what the inside of these cars will look like.

While education doesn't guarantee a job, having in demand qualifications will improve your employment prospects.

New technologies will make some occupations redundant. Automation, robotics and artificial intelligence will impact on existing jobs but many new jobs will be created using these technologies.

The rise of new disruptive technologies will occur quickly and there's a shortage of people with the skills to manage and transition to new products and services.

Those studying science, technology, engineering and mathematics (STEM) will find more jobs require this knowledge and expertise.

Of the non-technology jobs, occupations in Aged & Child Care, Education, Training, Sales, Construction & Trades, Business and Personal Services will continue to grow.

Remember, not all jobs require a university degree so consider your options in vocational, apprenticeship and skills training.

6 Trends Shaping Our Future



Population

Population is getting older: Biotechnology, genome research and medical science technologies are helping people live better quality lives, curing many diseases.



Ai

Rise of smart machines and systems: Artificial Intelligence (AI) Robots, Autonomous Vehicles and Drones will create new jobs and new materials.



Devices

Smart Portable Devices with powerful processors: Computers will disappear and be replaced by mobile devices. This will require new media, communication tools and apps.



Big Data

Business collects more data about us analysing what we buy, eat, wear, listen, watch, play, read and like.



Global Trade

Being able to buy and sell anywhere at any time has more people doing business internationally and purchasing online.



Internet

Connecting us to a network of physical devices, vehicles, home appliances and other items embedded with electronics, software, sensors, actuators, and network connectivity.

STEM careers

Science, Technology, Engineering or Maths (STEM) based skills are in demand in the job market. If you get a STEM qualification, a variety of career paths will be open to you:

Entertainment

From the design of video games, to special effects for films, to sound engineering for the music industry.



Health

From hospitals and healthcare professionals caring for patients, to inventing new high tech life-saving equipment to pharmaceutical companies researching new medicines.



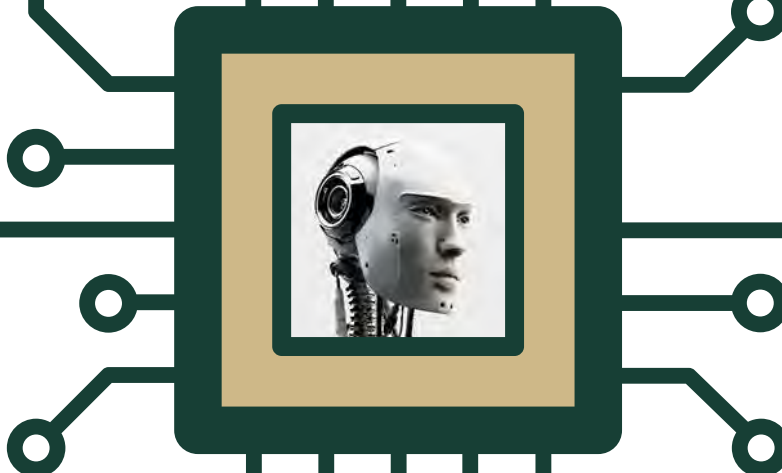
Energy & Environment

From inventing new technologies to reduce carbon emissions, to developing new energy sources such as wind, waves and sun, to protecting rare species of animals.



Aerospace & Transport

From making travel easier for people whether on the roads, rail or in the air, through to helping goods be transported around the world for trade and humanitarian relief.



Construction

From architecture and design, to civil engineering of everything from bridges, railways and roads, to homes and parks and constructing buildings to planning towns.



Information & Technology

From the technology used in our mobile phones, to software designs which give us access to the internet, to managing international communications networks.



Sport & Fashion

From inventing new high performance sports equipment, to physiotherapy for athletes, from new textiles to computer aided design of new fashion ranges.



Food & Agriculture

From developing new high yielding plant varieties to feeding more people around the world, to cooking up new recipes for supermarkets, to farming the land.

YOUR CAREER MATCHER RESOURCES



Valuable resources to match your personality type providing specialised career information for those interested in Technology and Engineering.

Technology and Engineering skills are in-demand and Australia offers outstanding world recognised courses in these subjects.

Each of us study's differently and the Study Guide delivers suggestions on how to optimise your learning skills.

Click each image to download and save your personalised reports and Study Guide.



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